

## Advertising Sales Representative

Edible Tampa Bay — Lakeland, Tampa, St. Petersburg FL

Commission; flexible hours

Edible Tampa Bay magazine is seeking a full commission outside sales representative to help us sell advertising in the Lakeland, Tampa, and St. Petersburg areas. Our successful candidate will be an independent self-starter who is comfortable working with business owners and marketing managers across a variety of industries.

On a day-to-day basis you will be meeting with clients, developing proposals, presenting to prospects, making cold calls, and managing client relationships by assuring timely, responsive attention to their needs. If you thrive in an environment where you can truly help your clients to create marketing campaigns that break through and reach their desired customer, consider joining Edible Tampa Bay's sales team.

Edible Tampa Bay is a high quality, bi-monthly print and online publication that focuses on seasonal, sustainable and local foods. We're the regional premier source for information on farm-to-table restaurants, farmers markets, local breweries and locally sourced food, small farms and artisanal products. Our national brand, Edible Communities, has earned the trust of affluent readers who are highly engaged with their local community.